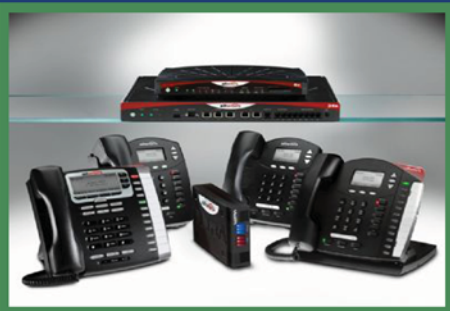




PRECISION BUSINESS SOLUTIONS

3133 New Germany Road
Suite 64, Ebensburg, PA 15931
Ph: 814.471.0206



www.PrecisionBS.com

The Client

Eastern Elevator Service & Sales Company, the largest independent American owned elevator company in Pennsylvania, was founded in June 1959 with two initial customers who have been with us from the beginning. The new company expressed a sincere desire to provide the customer with quality service at the most economical price. In the highly competitive business world then, as now, this highly specialized service is what allowed the new company to survive and presently service over 1400 accounts and 2000 elevators. Eastern Elevator currently works in Pennsylvania, Maryland, Western Ohio, and Northern West Virginia.



The Requirements

Eastern Elevator was looking for a new phone system that would grow with them, while providing the latest in functionality and technology. An important factor in their phone system selection was reliability and quality, as communication with their customers is of great importance.

Eastern Elevator had 13 phone lines (POTS) between their Windber and Pittsburgh offices, with 25 extensions. There were a number of calls between the two offices, increasing the long distance bill. Eastern Elevator was paying over \$1,100/mth on telephone bills.

The Solution

Eastern Elevator implemented an Allworx 24x Telephone System with Allworx 9212 IP Phones. The Pittsburgh office linked directly in to the Allworx System over a VoIP connection, allowing for the consolidation of total telephone lines needed, which allowed three lines to be dropped altogether. The remaining voice telephone lines, with the exception of two (for redundancy), were ported to VoIP SIP Trunks (VoIP Telephone Lines).

The Results

Eastern Elevator now has a state of the art telephone system with an array of communications and productivity features, with a mix of both copper and VoIP telephone lines. In addition, by implementing VoIP Technology and consolidating telephone lines, they save over \$7,500/year on their telephone bills.

"The Allworx VoIP telephone system that PBS installed has functioned very well and has saved us a substantial amount of money each year on our telephone bill. It is a quality system and we are very pleased with the overall installation and resulting efficiencies that it offers. I would certainly recommend PBS and Allworx to anyone interested in a VoIP based telephone equipment installation."

- Bradley Q. Westover, President